LAND FOR SALE



99999 NEW LEICESTER HIGHWAY ASHEVILLE, NC 28806

PROMINENT 2.04+/- ACRE COMMERCIAL LAND ON BUSY HIGHWAY



Prominent 2.04+/- acre commercial development land with high visibility on a major 5-lane highway with 450 FT of road frontage and 31,500 vehicles passing per day. Strategically located only 0.4 miles to Patton Ave, a major commercial corridor, and less than 10 minutes to Downtown Asheville (3 miles), this property features easy access (paved ingress/egress) , multiple access points (40 FT ROW on Moose Heart Ln.) and gentle to rolling topography. Highway Business zoning allows for an array of uses including retail, office, medical/dental, c-store/ gas station, multi-family and more (drive-thru possible - buyer to confirm with City of Asheville). Site has renderings available for commercial, mixed use & multi-family use developments along with expired gravity sewer extension approval from MSD, city water availability & natural gas connection. Surrounding area is developed with grocery stores, restaurants, retail shops, offices and many single-family and multi-family neighborhoods. The Asheville metro area is vibrating with culture, community & business, ranking #2 Best State for Business and one of the Best Places to Live by US News & World Report. Please contact the listing agent for more information.

LIST PRICE \$899,000 LOT SIZE ± 2.04 ACRES

ZONING HIGHWAY BUSINESS (HB)

PROPERTY FEATURES

- Located on 5-Lane Highway with 31,500 VPD, Easy Access,
 - Great Visibility, Multiple Access Points & 450 FT of Road Frontage
- Highway Business Zoning Many Possibilities including Retail, Office,
 C-Store/Gas Station, Multi-Family & Mixed Use (Renderings Available)
- · City Water, City Sewer & Natural Gas Available

STACY WHEELER Broker 0 828.222.3685 | M 423.504.8167

stacy@carla-co.com 1020 Merrimon Avenue, Suite 103 | Asheville, NC 28804 www.carla-co.com

We obtained the information above from sources we believe to be reliable. However, we have not verified its accuracy and make no guarantee, warranty or representation about it. It is submitted subject to the possibility of errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice. We include projections, opinions, assumptions or estimates for example only, and they may not represent current or future performance of the property. You and your tax and legal advisors should conduct your own investigation of the property and transaction.

99999 NEW LEICESTER HIGHWAY ASHEVILLE, NC 28806

PROMINENT 2.04+/- ACRE COMMERCIAL LAND ON BUSY HIGHWAY











99999 NEW LEICESTER HIGHWAY ASHEVILLE, NC 28806

OFFERING SUMMARY

LOCATION IN	FORMATION
STREET ADDRESS	99999 New Leicester Highway Asheville, NC 28806
LOT SIZE	2.04 +/- Acres
ZONING	HB (Highway Business District)
COUNTY	Buncombe
PIN	9628-99-3022-00000
DEED	Deed Book 6144 Pages 1015-1017
MAJOR ROADS NEARBY	- 0.4 Miles to Patton Ave. - 1.3 Miles to I-240



PROPERTY DETAILS

LIST PRICE	\$899,000
ELEVATION	2,000 - 2,500 FT
AVAILABLE UTILITIES	New application will need to be submitted to all utility providers: - City of Asheville Water - MSD Gravity Sewer Extension - Dominion Natural Gas Connection - Duke Energy Progress Electricity
TRAFFIC COUNT	31,500 Vehicles per Day
ROAD FRONTAGE	450 FT
FEATURES	- Paved Ingress/Egress - Multiple Access Points (40 FT ROW on Moose Heart Ln.) - Gentle to Rolling Topography - Drive-Thru Possibility (Buyer to Confirm)



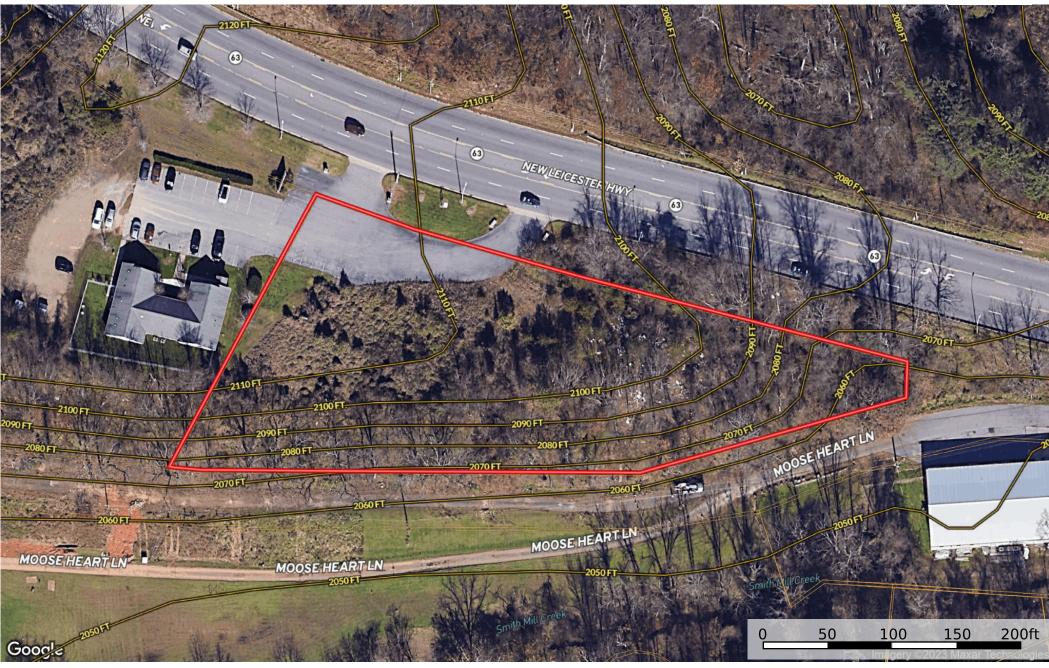




99999 New Leicester Highway Asheville, NC 28806

Buncombe County, North Carolina, 2.04 AC +/-



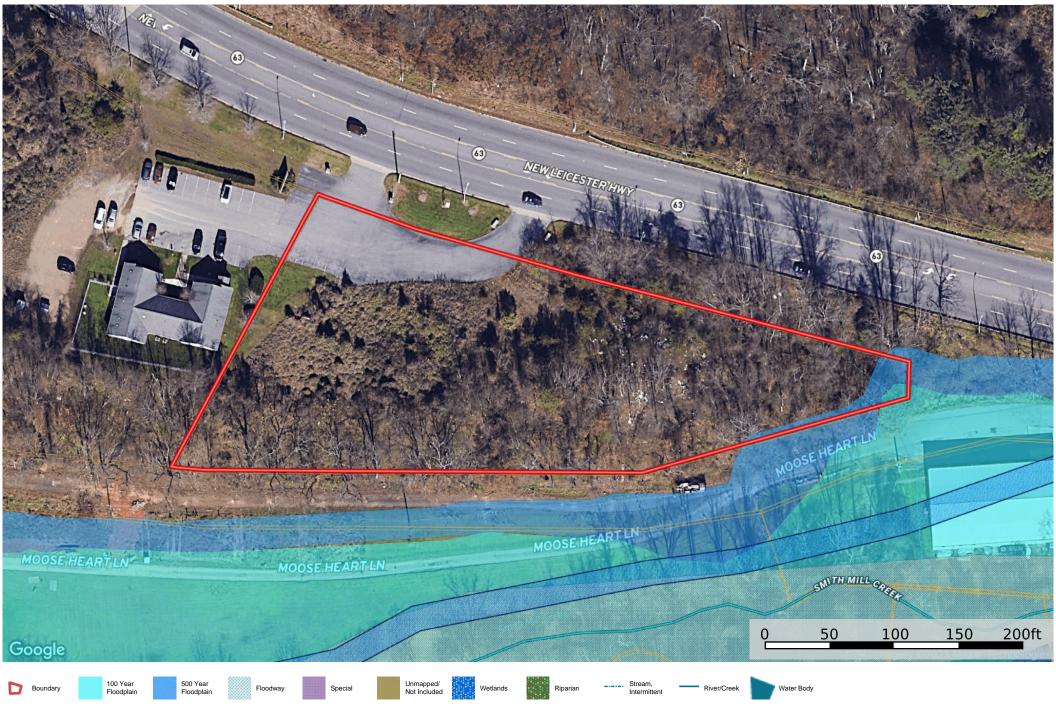


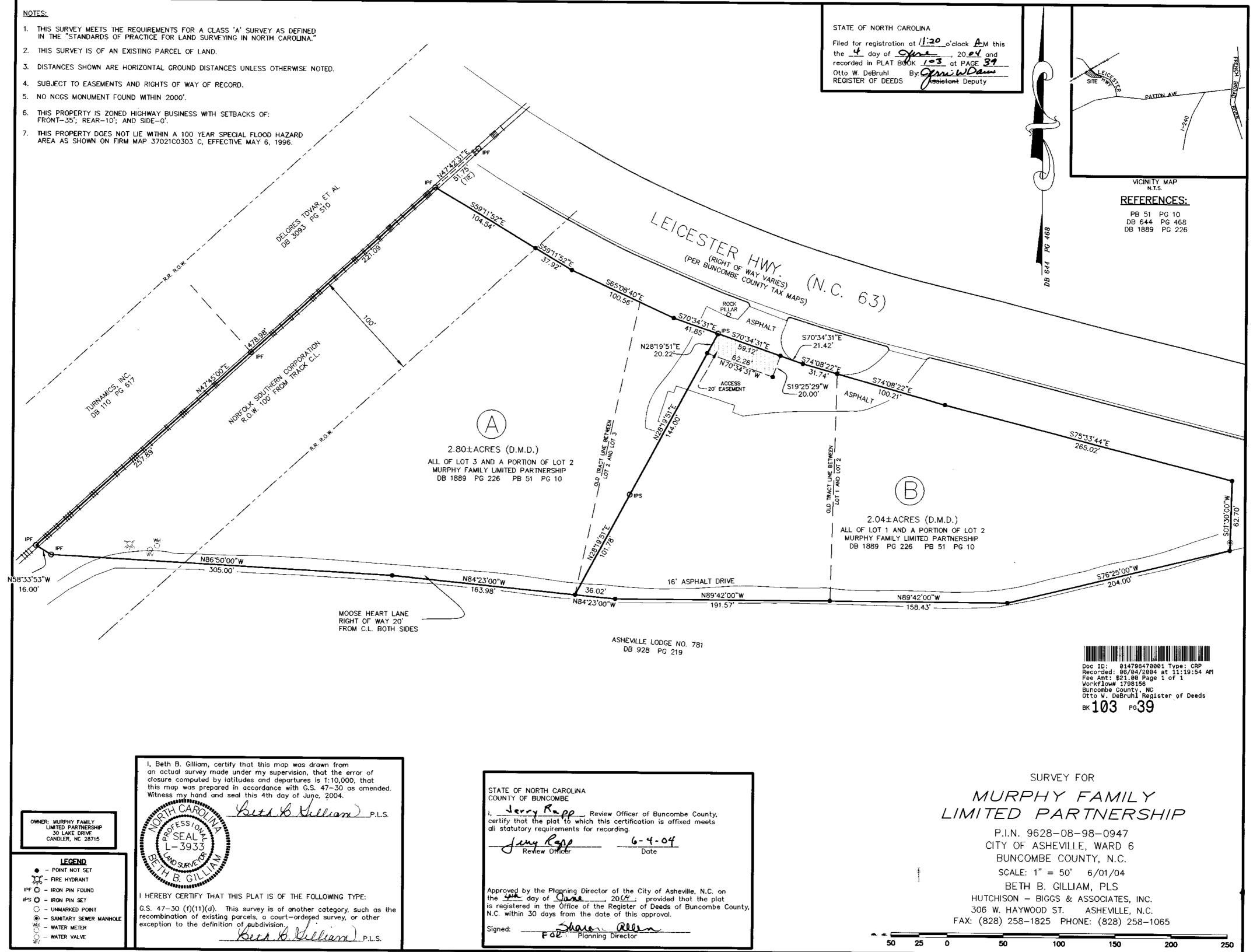


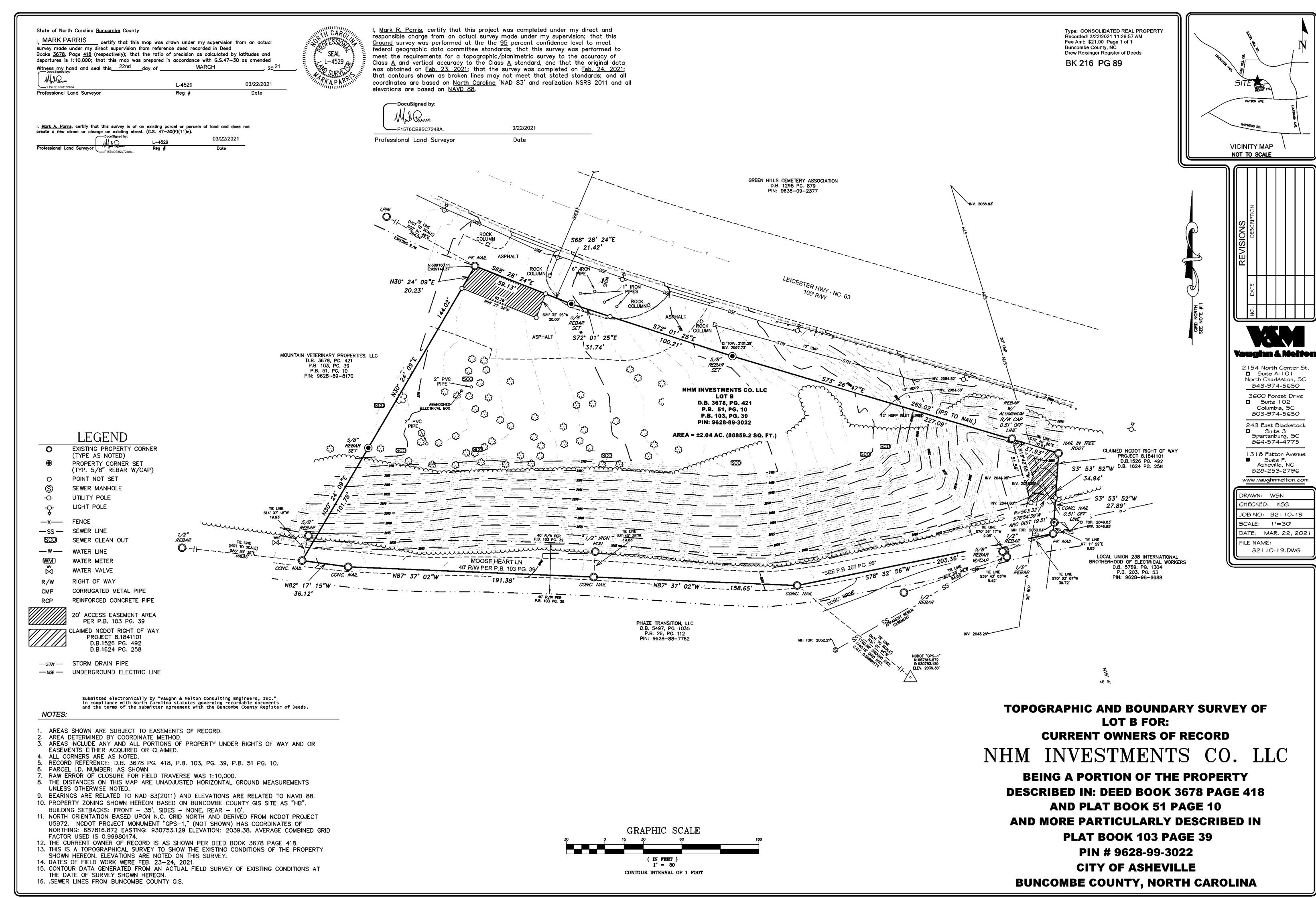
99999 New Leicester Highway Asheville, NC 28806

Buncombe County, North Carolina, 2.04 AC +/-









Book: 216 Page: 89 Page 1 of 1

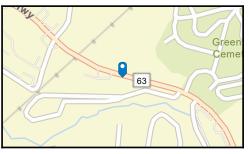


Traffic Count Map - Close Up

99999 New Leicester Highway Asheville, NC 28806 50-70 Leicester Hwy, Asheville, North Carolina, 28806 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 35.59011 Longitude: -82.60172





Source: ©2023 Kalibrate Technologies (Q2 2023).

Average Daily Traffic Volume

Up to 6,000 vehicles per day

▲6,001 - 15,000

▲15,001 - 30,000

▲30,001 - 50,000

250,001 - 50,000

▲ 50,001 - 100,000

▲More than 100,000 per day



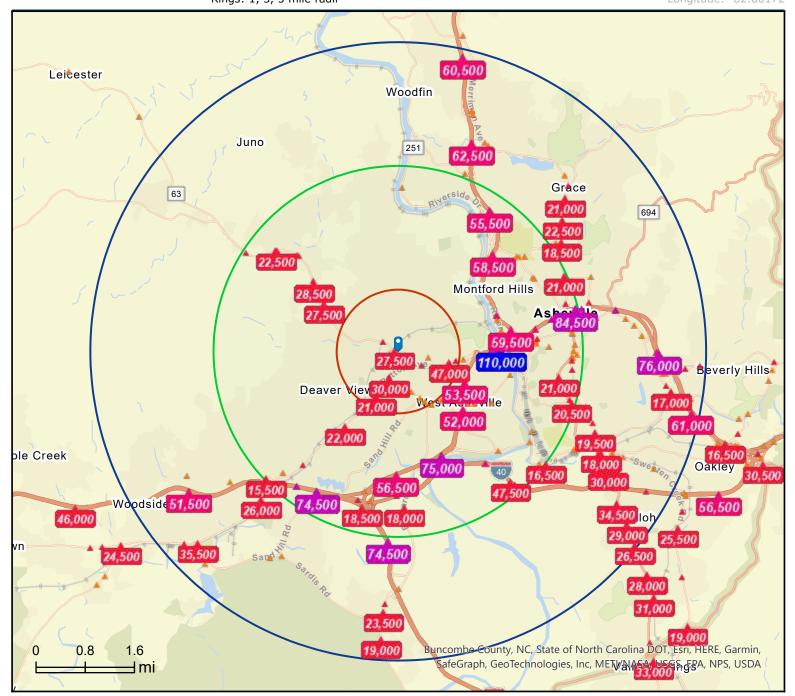
September 19, 2023

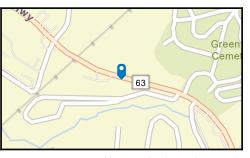


Traffic Count Map

99999 New Leicester Highway Asheville, NC 28806 50-70 Leicester Hwy, Asheville, North Carolina, 28806 Rings: 1, 3, 5 mile radii

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Average Daily Traffic Volume

Up to 6,000 vehicles per day

▲6,001 - 15,000

▲15,001 - 30,000

▲30,001 - 50,000

▲50,001 - 100,000

▲More than 100,000 per day

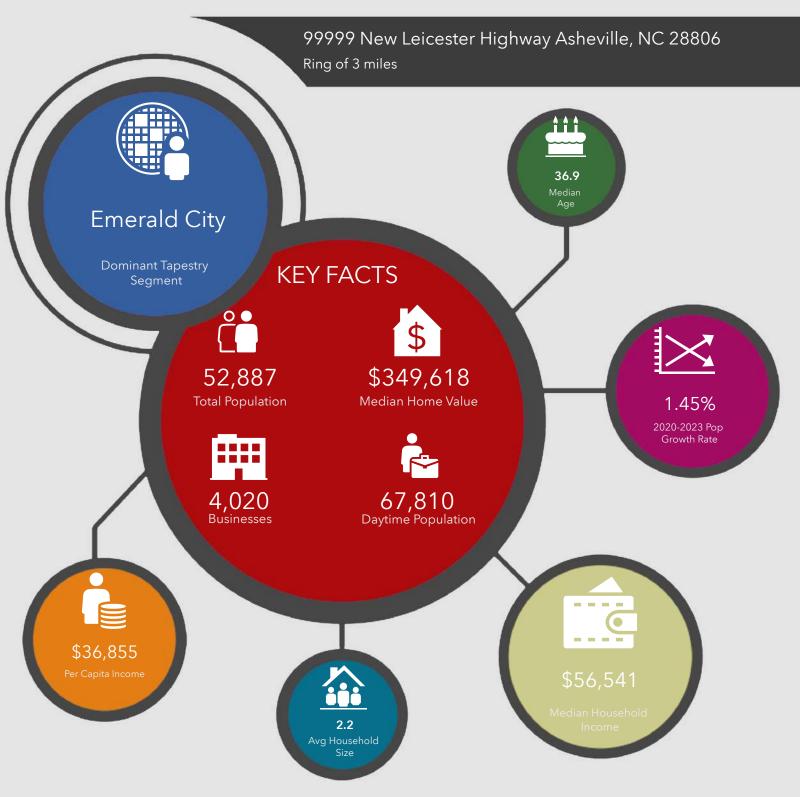


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Executive Summary - Call Outs

99999 New Leicester Highway Asheville, NC 28806 (3 miles) 50-70 Leicester Hwy, Asheville, North Carolina, 28806 Ring of 3 miles Prepared by Esri Latitude: 35.59011 Longitude: -82.60172



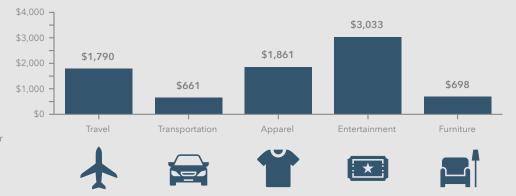
KEY SPENDING FACTS



<u>Source</u>: Esri, Esri-Data Axle, Esri-U.S. BLS. Esri forecasts for 2023, 2028.

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Spending facts are average annual dollars per household





Business Summary

99999 New Leicester Highway Asheville, NC 28806 50-70 Leicester Hwy, Asheville, North Carolina, 28806 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 35.59011 Longitude: -82.60172

Data for all businesses in area	1 mile	3 miles	5 miles
Total Businesses:	607	4,020	7,180
Total Employees:	5,640	42,218	86,094
Total Residential Population:	7,308	52,887	100,121
Employee/Residential Population Ratio (per 100 Residents)	77	80	86

rotal Residential Fopulation.		7,500	,			32,00	,,			100,1		
Employee/Residential Population Ratio (per 100 Residents)	nts) 77		80				86					
	Busin	Businesses		Employees		Businesses		Employees		esses	Emplo	oyees
by SIC Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percen
Agriculture & Mining	11	1.8%	65	1.2%	64	1.6%	348	0.8%	140	1.9%	795	0.9%
Construction	28	4.6%	924	16.4%	149	3.7%	1,954	4.6%	304	4.2%	3,201	3.79
Manufacturing	17	2.8%	284	5.0%	109	2.7%	1,899	4.5%	195	2.7%	3,517	4.19
Transportation	9	1.5%	98	1.7%	63	1.6%	607	1.4%	118	1.6%	1,131	1.39
Communication	16	2.6%	229	4.1%	42	1.0%	683	1.6%	56	0.8%	876	1.09
Utility	1	0.2%	4	0.1%	7	0.2%	165	0.4%	15	0.2%	384	0.49
Wholesale Trade	15	2.5%	143	2.5%	77	1.9%	1,095	2.6%	157	2.2%	2,167	2.5%
Retail Trade Summary	140	23.1%	1,498	26.6%	767	19.1%	8,601	20.4%	1,471	20.5%	19,169	22.3%
Home Improvement	4	0.7%	33	0.6%	19	0.5%	494	1.2%	51	0.7%	908	1.19
General Merchandise Stores	4	0.7%	82	1.5%	15	0.4%	246	0.6%	38	0.5%	1,239	1.49
Food Stores	22	3.6%	263	4.7%	88	2.2%	1,241	2.9%	146	2.0%	2,346	2.79
Auto Dealers & Gas Stations	17	2.8%	123	2.2%	59	1.5%	485	1.1%	112	1.6%	1,150	1.39
Apparel & Accessory Stores	4	0.7%	16	0.3%	46	1.1%	309	0.7%	116	1.6%	1,057	1.29
Furniture & Home Furnishings	7	1.2%	155	2.7%	37	0.9%	393	0.9%	85	1.2%	898	1.09
Eating & Drinking Places	41	6.8%	533	9.5%	285	7.1%	4,186	9.9%	490	6.8%	8,304	9.69
Miscellaneous Retail	41	6.8%	293	5.2%	218	5.4%	1,248	3.0%	432	6.0%	3,266	3.8%
Finance, Insurance, Real Estate Summary	62	10.2%	311	5.5%	403	10.0%	3,542	8.4%	717	10.0%	5,705	6.6%
Banks, Savings & Lending Institutions	13	2.1%	68	1.2%	63	1.6%	679	1.6%	109	1.5%	1,103	1.39
Securities Brokers	8	1.3%	33	0.6%	59	1.5%	316	0.7%	107	1.5%	524	0.69
Insurance Carriers & Agents	18	3.0%	92	1.6%	50	1.2%	260	0.6%	94	1.3%	537	0.69
Real Estate, Holding, Other Investment Offices	23	3.8%	117	2.1%	231	5.7%	2,287	5.4%	407	5.7%	3,542	4.19
Services Summary	242	39.9%	2,022	35.9%	1,675	41.7%	17,883	42.4%	2,966	41.3%	42,595	49.5%
Hotels & Lodging	1	0.2%	82	1.5%	50	1.2%	1,326	3.1%	115	1.6%	3,265	3.89
Automotive Services	19	3.1%	79	1.4%	75	1.9%	325	0.8%	138	1.9%	576	0.79
Movies & Amusements	18	3.0%	128	2.3%	103	2.6%	651	1.5%	182	2.5%	1,166	1.49
Health Services	33	5.4%	379	6.7%	272	6.8%	4,316	10.2%	580	8.1%	18,461	21.49
Legal Services	3	0.5%	11	0.2%	128	3.2%	701	1.7%	209	2.9%	1,088	1.39
Education Institutions & Libraries	8	1.3%	322	5.7%	74	1.8%	2,497	5.9%	114	1.6%	3,654	4.29
Other Services	161	26.5%	1,020	18.1%	973	24.2%	8,067	19.1%	1,628	22.7%	14,384	16.79
Government	5	0.8%	47	0.8%	146	3.6%	5,014	11.9%	189	2.6%	5,786	6.79
Unclassified Establishments	60	9.9%	16	0.3%	518	12.9%	428	1.0%	851	11.9%	768	0.9%
Totals	607	100.0%	5,640	100.0%	4,020	100.0%	42,218	100.0%	7,180	100.0%	86,094	100.0%

Source: Copyright 2023 Data Axle, Inc. All rights reserved. Esri Total Residential Population forecasts for 2023.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

September 19, 2023

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Business Summary

99999 New Leicester Highway Asheville, NC 28806 50-70 Leicester Hwy, Asheville, North Carolina, 28806 Rings: 1, 3, 5 mile radii

Latitude: 35.59011 Longitude: -82.60172

Prepared by Esri

	Busine	esses	Emplo	yees	Busine	esses	Emplo	yees	Busine	esses	Emplo	yees
by NAICS Codes	Number	Percent										
Agriculture, Forestry, Fishing & Hunting	2	0.3%	5	0.1%	17	0.4%	49	0.1%	31	0.4%	89	0.1%
Mining	0	0.0%	3	0.1%	6	0.1%	49	0.1%	7	0.1%	53	0.1%
Utilities	0	0.0%	0	0.0%	3	0.1%	46	0.1%	7	0.1%	107	0.1%
Construction	30	4.9%	928	16.5%	165	4.1%	2,115	5.0%	328	4.6%	3,428	4.0%
Manufacturing	21	3.5%	314	5.6%	110	2.7%	1,565	3.7%	197	2.7%	3,219	3.7%
Wholesale Trade	15	2.5%	143	2.5%	76	1.9%	1,094	2.6%	155	2.2%	2,161	2.5%
Retail Trade	94	15.5%	881	15.6%	457	11.4%	4,177	9.9%	936	13.0%	10,443	12.1%
Motor Vehicle & Parts Dealers	16	2.6%	119	2.1%	48	1.2%	451	1.1%	93	1.3%	1,072	1.2%
Furniture & Home Furnishings Stores	2	0.3%	127	2.3%	20	0.5%	296	0.7%	52	0.7%	612	0.7%
Electronics & Appliance Stores	3	0.5%	15	0.3%	10	0.2%	71	0.2%	22	0.3%	211	0.2%
Building Material & Garden Equipment & Supplies Dealers	4	0.7%	33	0.6%	19	0.5%	490	1.2%	50	0.7%	901	1.0%
Food & Beverage Stores	20	3.3%	237	4.2%	84	2.1%	1,126	2.7%	137	1.9%	2,198	2.6%
Health & Personal Care Stores	13	2.1%	57	1.0%	37	0.9%	220	0.5%	85	1.2%	836	1.0%
Gasoline Stations & Fuel Dealers	1	0.2%	4	0.1%	11	0.3%	38	0.1%	22	0.3%	111	0.1%
Clothing, Clothing Accessories, Shoe and Jewelry Stores	8	1.3%	76	1.3%	61	1.5%	401	0.9%	145	2.0%	1,224	1.4%
Sporting Goods, Hobby, Book, & Music Stores	20	3.3%	125	2.2%	138	3.4%	774	1.8%	235	3.3%	1,454	1.7%
General Merchandise Stores	6	1.0%	88	1.6%	29	0.7%	309	0.7%	95	1.3%	1,823	2.1%
Transportation & Warehousing	7	1.2%	97	1.7%	46	1.1%	426	1.0%	87	1.2%	781	0.9%
Information	23	3.8%	281	5.0%	101	2.5%	1,536	3.6%	150	2.1%	2,004	2.3%
Finance & Insurance	40	6.6%	231	4.1%	171	4.3%	1,297	3.1%	310	4.3%	2,211	2.6%
Central Bank/Credit Intermediation & Related Activities	14	2.3%	101	1.8%	59	1.5%	707	1.7%	105	1.5%	1,133	1.3%
Securities & Commodity Contracts	9	1.5%	37	0.7%	61	1.5%	330	0.8%	110	1.5%	538	0.6%
Funds, Trusts & Other Financial Vehicles	18	3.0%	92	1.6%	50	1.2%	260	0.6%	95	1.3%	541	0.6%
Real Estate, Rental & Leasing	30	4.9%	193	3.4%	241	6.0%	2,121	5.0%	426	5.9%	3,367	3.9%
Professional, Scientific & Tech Services	44	7.2%	248	4.4%	405	10.1%	2,598	6.2%	709	9.9%	4,341	5.0%
Legal Services	4	0.7%	14	0.2%	134	3.3%	718	1.7%	216	3.0%	1,105	1.3%
Management of Companies & Enterprises	2	0.3%	5	0.1%	14	0.3%	80	0.2%	28	0.4%	125	0.1%
Administrative, Support & Waste Management Services	19	3.1%	94	1.7%	115	2.9%	1,936	4.6%	199	2.8%	2,742	3.2%
Educational Services	12	2.0%	337	6.0%	94	2.3%	2,470	5.9%	154	2.1%	3,701	4.3%
Health Care & Social Assistance	45	7.4%	619	11.0%	388	9.7%	6,079	14.4%	776	10.8%	21,866	25.4%
Arts, Entertainment & Recreation	15	2.5%	100	1.8%	102	2.5%	905	2.1%	174	2.4%	2,550	3.0%
Accommodation & Food Services	43	7.1%	638	11.3%	344	8.6%	5,627	13.3%	622	8.7%	11,786	13.7%
Accommodation	1	0.2%	82	1.5%	50	1.2%	1,326	3.1%	115	1.6%	3,265	3.8%
Food Services & Drinking Places	42	6.9%	555	9.8%	293	7.3%	4,301	10.2%	507	7.1%	8,521	9.9%
Other Services (except Public Administration)	99	16.3%	461	8.2%	505	12.6%	2,611	6.2%	845	11.8%	4,561	5.3%
Automotive Repair & Maintenance	13	2.1%	62	1.1%	59	1.5%	262	0.6%	106	1.5%	459	0.5%
Public Administration	5	0.8%	47	0.8%	147	3.7%	5,020	11.9%	191	2.7%	5,807	6.7%
Unclassified Establishments	60	9.9%	16	0.3%	516	12.8%	420	1.0%	848	11.8%	752	0.9%
Total	607	100.0%	5,640	100.0%	4,020	100.0%	42,218	100.0%	7,180	100.0%	86,094	100.0%

Source: Copyright 2023 Data Axle, Inc. All rights reserved. Esri Total Residential Population forecasts for 2023.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

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Retail Demand Outlook

99999 New Leicester Highway Asheville, NC 28806 50-70 Leicester Hwy, Asheville, North Carolina, 28806 Ring: 3 mile radius

Prepared by Esri Latitude: 35.59011 Longitude: -82.60172

Top Tapestry Segments	Percent	Demographic Summary	2023	2028
Emerald City (8B)	22.5%	Population	52,887	55,522
Down the Road (10D)	12.0%	Households	22,465	23,946
Front Porches (8E)	10.7%	Families	10,971	11,643
Metro Fusion (11C)	9.7%	Median Age	36.9	37.7
Social Security Set (9F)	7.3%	Median Household Income	\$56,541	\$64,352
Social Security Set (91)	7.5 /0			
		2023	2028	Projected
<u>.</u> .		Consumer Spending	Forecasted Demand	Spending Growth
Apparel and Services		\$41,798,876	\$51,322,641	\$9,523,765
Men's		\$7,835,161	\$9,615,952	\$1,780,791
Women's		\$14,176,920	\$17,411,060	\$3,234,140
Children's		\$6,436,156	\$7,897,456	\$1,461,300
Footwear		\$9,567,224	\$11,753,189	\$2,185,965
Watches & Jewelry		\$2,959,690	\$3,632,148	\$672,458
Apparel Products and Services (1)		\$823,724	\$1,012,834	\$189,110
Computer		. ,	. , .	
Computers and Hardware for Home Use		\$4,996,410	\$6,131,533	\$1,135,123
Portable Memory		\$86,710	\$106,357	\$19,647
Computer Software		\$292,034	\$358,627	\$66,593
·		\$478,121	\$586,757	
Computer Accessories		. ,	' '	\$108,636
Entertainment & Recreation		\$68,134,469	\$83,529,946	\$15,395,477
Fees and Admissions		\$12,320,652	\$15,087,177	\$2,766,525
Membership Fees for Clubs (2)		\$4,816,929	\$5,899,079	\$1,082,150
Fees for Participant Sports, excl. Trips		\$2,087,882	\$2,554,601	\$466,719
Tickets to Theatre/Operas/Concerts		\$954,277	\$1,169,676	\$215,399
Tickets to Movies		\$551,837	\$676,985	\$125,148
Tickets to Parks or Museums		\$532,325	\$652,117	\$119,792
Admission to Sporting Events, excl. Tr	ips	\$984,732	\$1,206,624	\$221,892
Fees for Recreational Lessons		\$2,370,476	\$2,900,663	\$530,187
Dating Services		\$22,193	\$27,433	\$5,240
TV/Video/Audio		\$25,558,687	\$31,374,151	\$5,815,464
Cable and Satellite Television Services	5	\$15,676,222	\$19,248,773	\$3,572,551
Televisions		\$2,874,344	\$3,527,001	\$652,657
Satellite Dishes		\$32,994	\$40,395	\$7,401
VCRs, Video Cameras, and DVD Playe	rs	\$98,062	\$120,293	\$22,231
Miscellaneous Video Equipment		\$253,714	\$311,574	\$57,860
Video Cassettes and DVDs		\$138,828	\$170,474	\$31,646
Video Game Hardware/Accessories		\$863,358	\$1,060,915	\$197,557
Video Game Software		\$433,695	\$533,277	\$99,582
Rental/Streaming/Downloaded Video				
		\$2,526,984	\$3,099,581	\$572,597
Installation of Televisions		\$28,822	\$35,243	\$6,421
Audio (3)	F	\$2,570,781	\$3,151,828	\$581,047
Rental and Repair of TV/Radio/Sound	Equipment	\$60,883	\$74,798	\$13,915
Pets		\$15,749,547	\$19,298,858	\$3,549,311
Toys/Games/Crafts/Hobbies (4)		\$3,068,016	\$3,763,501	\$695,485
Recreational Vehicles and Fees (5)		\$2,300,029	\$2,812,266	\$512,237
Sports/Recreation/Exercise Equipment (6)	\$5,337,313	\$6,531,340	\$1,194,027
Photo Equipment and Supplies (7)		\$884,652	\$1,084,850	\$200,198
Reading (8)		\$2,327,176	\$2,855,306	\$528,130
Catered Affairs (9)		\$588,398	\$722,497	\$134,099
Food		\$198,670,761	\$243,899,333	\$45,228,572
Food at Home		\$127,851,313	\$157,019,998	\$29,168,685
Bakery and Cereal Products		\$16,456,577	\$20,214,769	\$3,758,192
Meats, Poultry, Fish, and Eggs		\$27,664,996	\$33,977,010	\$6,312,014
Dairy Products		\$12,218,053	\$15,004,054	\$2,786,001
Fruits and Vegetables		\$25,124,119	\$30,861,157	\$5,737,038
Snacks and Other Food at Home (10)		\$46,387,568	\$56,963,009	\$10,575,441
Food Away from Home		\$70,819,448	\$86,879,335	\$16,059,887
Alcoholic Beverages		\$12,158,049	\$14,904,242	\$2,746,193
, aconone beverages		Ψ12,130,043	4±7,207,272	Ψ ∠, , πυ, 133

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Retail Demand Outlook

99999 New Leicester Highway Asheville, NC 28806 50-70 Leicester Hwy, Asheville, North Carolina, 28806 Ring: 3 mile radius

Prepared by Esri Latitude: 35.59011 Longitude: -82.60172

	2023 Consumer Spending	2028 Forecasted Demand	Projected Spending Growth
Financial			
Value of Stocks/Bonds/Mutual Funds	\$622,623,159	\$762,152,290	\$139,529,131
Value of Retirement Plans	\$2,241,733,909	\$2,741,095,070	\$499,361,161
Value of Other Financial Assets	\$135,603,748	\$166,081,773	\$30,478,025
Vehicle Loan Amount excluding Interest	\$70,709,711	\$86,613,369	\$15,903,658
Value of Credit Card Debt	\$57,781,702	\$70,891,555	\$13,109,853
Health			
Nonprescription Drugs	\$3,196,081	\$3,921,956	\$725,875
Prescription Drugs	\$6,743,456	\$8,277,708	\$1,534,252
Eyeglasses and Contact Lenses	\$1,991,164	\$2,443,062	\$451,898
Home			
Mortgage Payment and Basics (11)	\$206,690,409	\$252,435,721	\$45,745,312
Maintenance and Remodeling Services	\$60,009,534	\$73,253,088	\$13,243,554
Maintenance and Remodeling Materials (12)	\$12,765,334	\$15,587,240	\$2,821,906
Utilities, Fuel, and Public Services	\$108,490,277	\$133,110,190	\$24,619,913
Household Furnishings and Equipment			
Household Textiles (13)	\$2,337,469	\$2,869,463	\$531,994
Furniture	\$15,670,298	\$19,211,776	\$3,541,478
Rugs	\$709,428	\$869,324	\$159,896
Major Appliances (14)	\$9,296,873	\$11,378,629	\$2,081,75
Housewares (15)	\$2,011,501	\$2,466,987	\$455,486
Small Appliances	\$1,443,487	\$1,773,433	\$329,946
Luggage	\$277,899	\$341,015	\$63,116
Telephones and Accessories	\$2,031,660	\$2,494,884	\$463,224
Household Operations			
Child Care	\$9,162,030	\$11,206,540	\$2,044,510
Lawn and Garden (16)	\$10,801,487	\$13,207,951	\$2,406,464
Moving/Storage/Freight Express	\$1,826,475	\$2,243,311	\$416,830
Housekeeping Supplies (17)	\$17,259,269	\$21,182,026	\$3,922,75
Insurance			
Owners and Renters Insurance	\$13,193,982	\$16,137,576	\$2,943,594
Vehicle Insurance	\$42,231,292	\$51,817,635	\$9,586,343
Life/Other Insurance	\$11,638,934	\$14,251,502	\$2,612,568
Health Insurance	\$88,994,325	\$109,151,407	\$20,157,082
Personal Care Products (18)	\$10,500,487	\$12,891,124	\$2,390,63
School Books and Supplies (19)	\$2,619,560	\$3,212,063	\$592,503
Smoking Products	\$9,020,640	\$11,102,428	\$2,081,788
Transportation			
Payments on Vehicles excluding Leases	\$57,453,186	\$70,394,988	\$12,941,802
Gasoline and Motor Oil	\$48,477,390	\$59,460,535	\$10,983,14
Vehicle Maintenance and Repairs	\$25,019,940	\$30,695,113	\$5,675,173
Travel			
Airline Fares	\$8,410,365	\$10,306,003	\$1,895,63
Lodging on Trips	\$12,551,858	\$15,365,580	\$2,813,722
	\$1,478,185	\$1,812,594	\$334,409
Auto/Truck Rental on Trips	Ψ1, 770, 103	Ψ±/0±2/33 1	4551/105

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Retail Demand Outlook

99999 New Leicester Highway Asheville, NC 28806 50-70 Leicester Hwy, Asheville, North Carolina, 28806 Ring: 3 mile radius Prepared by Esri Latitude: 35.59011 Longitude: -82.60172

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

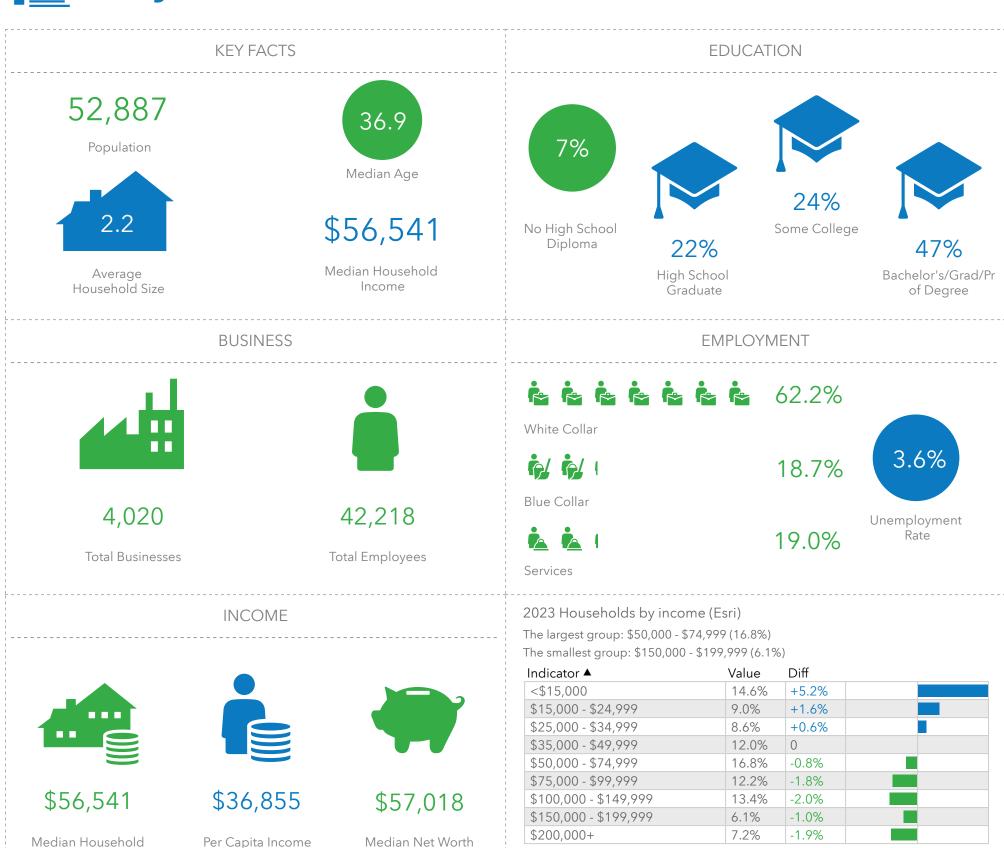
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Prepared by Esri Latitude: 35.59011

Longitude: -82.60172



99999 New Leicester Highway Asheville, NC 28806 Ring of 3 miles



Income

37021 (Buncombe County)

Bars show deviation from



Demographic and Income Profile

99999 New Leicester Highway Asheville, NC 28806 50-70 Leicester Hwy, Asheville, North Carolina, 28806 Ring: 3 mile radius

Prepared by Esri Latitude: 35.59011 Longitude: -82.60172

Summary		Census 20		Census 20		2023		
Population		45,2			467	52,887		5
Households		18,9	61	21,	395	22,465		2
Families		9,7			-	10,971		- 1
Average Household Size		2.	.26	2	2.21	2.21		
Owner Occupied Housing Units		9,7	'09		-	11,584		
Renter Occupied Housing Units		9,2	250		-	10,881		
Median Age		34	4.2		-	36.9		
Trends: 2023-2028 Annual Rat	е		Area			State		Na
Population			0.98%			0.53%		
Households			1.29%			0.68%		
Families			1.20%			0.60%		
Owner HHs			0.96%			0.78%		
Median Household Income			2.62%			3.37%		
						2023		
Households by Income				N	umber	Percent	Number	F
<\$15,000					3,277	14.6%	3,083	
\$15,000 - \$24,999					2,032	9.0%	1,870	
\$25,000 - \$34,999					1,942	8.6%	1,838	
\$35,000 - \$49,999					2,693	12.0%	2,668	
\$50,000 - \$74,999					3,769	16.8%	3,821	
\$75,000 - \$99,999					2,739	12.2%	2,921	
\$100,000 - \$149,999					3,020	13.4%	3,753	
\$150,000 - \$199,999					1,368	6.1%	1,947	
\$200,000+					1,625	7.2%	2,044	
,,					,		, -	
Median Household Income				\$!	56,541		\$64,352	
Average Household Income					36,486		\$99,487	
Per Capita Income					36,855		\$43,015	
		Cei	nsus 2010	·	•	2023	· ,	
Population by Age		Number	Percent	N	umber	Percent	Number	
0 - 4		3,040	6.7%		2,907	5.5%	3,066	
5 - 9		2,567	5.7%		2,945	5.6%	2,953	
10 - 14		2,189	4.8%		2,831	5.4%	2,867	
15 - 19		2,927	6.5%		3,428	6.5%	3,683	
20 - 24		4,046	8.9%		4,275	8.1%	4,692	
25 - 34		8,555	18.9%		8,443	16.0%	8,268	
35 - 44		6,249	13.8%		7,971	15.1%	7,953	
45 - 54		5,566	12.3%		6,049	11.4%	6,942	
55 - 64		4,706	10.4%		5,897	11.1%	5,870	
65 - 74		2,822	6.2%		4,662	8.8%	4,945	
75 - 84		1,687	3.7%		2,427	4.6%	3,085	
85+		895	2.0%		1,053	2.0%	1,196	
ОЈТ	Ca	095 nsus 2010		nsus 2020	1,000	2.0%	1,190	
Race and Ethnicity	Number	Percent	Number	Percent	Number		Number	F
White Alone		76.7%		73.3%				F
	34,723		36,972		38,174		39,038	
Black Alone	6,397	14.1%	5,424	10.7%	5,683		6,037	
American Indian Alone	207	0.5%	263	0.5%	289		315	
Asian Alone	365	0.8%	611	1.2%	702		860	
Pacific Islander Alone	194	0.4%	273	0.5%	299		342	
Some Other Race Alone	2,034	4.5%	2,936	5.8%	3,304		3,868	
Two or More Races	1,329	2.9%	3,988	7.9%	4,437	8.4%	5,063	
TWO OF MOTE Races	2,525		- ,		.,		•	

Data Note: Income is expressed in current dollars.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2010 decennial Census data converted by Esri into 2020 geography.

September 19, 2023

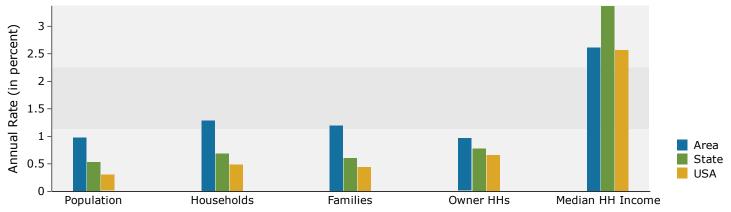


Demographic and Income Profile

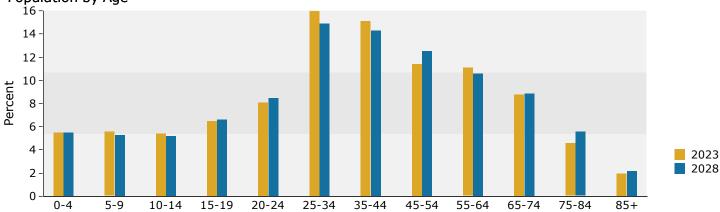
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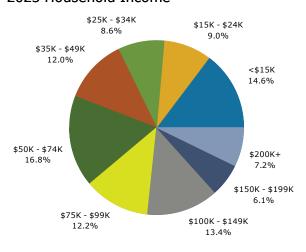
Trends 2023-2028



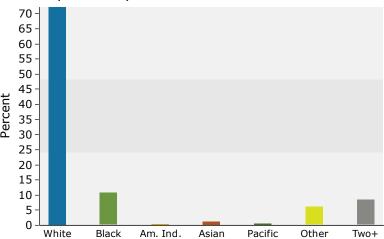
Population by Age



2023 Household Income



2023 Population by Race



2023 Percent Hispanic Origin:11.5%

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2010 decennial Census data converted by Esri into 2020 geography.

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September 19, 2023

ASHEVILLE, NC





KEY STATISTICS

- Asheville Metro Population MSA: 478,920
- Low tax burden: state corporate income tax is 2.5%
- Competitive utility rates: #13 nationally (11.59 cents per kilowatt hour)
- Asheville is a supply constrained market: 3.5% vacancy, below the national average
- Rents average \$20.84/SF
- Attractive returns average 8.26% Cap Rate and 1.8% Annual Rent Growth

RECOGNITION & AWARDS

- Asheville ranked as 7th fastest growing tech hub in the nation - LinkedIn.com, 2022
- Asheville named one of the Top 50 Small Cities to Start a Business - WalletHub.com, 2022
- North Carolina ranked #1 among "America's Top States for Business" and has the nation's strongest economy - cnbc.com, 2022
- Asheville ranked #1 on Yelp's 2022 Foodie Cities List
- Asheville ranked #10 on a list of "Trending Destinations in the U.S." - Tripadvisor.com, 2022
- Asheville is 4th in "Best Places to Live in North Carolina" U.S. News and World Report, 2022
- Asheville is 46th in "Best Places to Live in U.S."
 U.S. News and World Report, 2022

TOURISM

- Approximately 14.6% (1 in 7) of all jobs in the county were sustained by tourism
- \$2.2 billion spending by visitors at local businesses
- \$3.3 billion tourism economic impact in total business sales, including indirect and induced impacts.
- \$881 million generated by visitor spending
- 27,938 jobs supported by visitor spending
- \$392 million in tax revenue generated by tourism
- Buncombe County short term rental income reached \$90 million - insideairbnb.com, 2021

TRANSPORT AND CONNECTIVITY

Our central location & close proximity to major highways (I-40 and I-26), railways, ports and airports make Asheville an ideal production and distribution hub, already chosen by brands looking to expand to the east coast like Sierra Nevada, Oscar Blues and New Belgium, as well as large grocery chains such as Publix, Harris Teeter, Whole Foods and Aldi.

Located just two hours from Charlotte and one hour from Greenville South Carolina, Asheville provides easy access to and from other metropolitan areas.

*Resources: Asheville-Buncombe County Economic Development, ExploreAsheville.com & CoStar



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Forward Thinking. Client Focused.